



# Builder EDUCATION



Thursday, October 6, 2022



10:00 AM - 1:45 PM



HBA Office (7116 Hodgson Memorial)

## Schedule

10:00 – 11:30 AM : Mark Palmer

11:30 AM – 12:15 PM : Lunch

12:15 – 1:45 PM : John Hunt

Lunch Provided By:



3 CE Credits Available to Builder Members  
\$75 total (3 CE) or \$37.50 per class (1.5 CE)

## Our Speakers

### Mark Palmer

Kitchen Design Solutions

- Why the kitchen is the heart of the home
- What is your client looking for when they walk into your home
  - Product selection, how important is it?
  - What product will be hot next?
- The average cost of a kitchen for a volume builder and a custom builder
  - Average remodel cost of a kit
- What is the difference between a stock cabinet and a custom cabinet?
- How to choose the right partner for your kitchens



### John Hunt

MarketNaight

"It's 2019 All Over Again! Forecasting Price, Inventory and Demand for 2022 and 2023"  
MarketNaight leverages the most accurate, global housing data presented in a completely unique application, customized for the New Home & Resale Industries



Name \_\_\_\_\_ Company \_\_\_\_\_

I will attend the full 3 hours (\$75)  **OR** I will attend 10-11:30 (\$37.50)  **OR** I will attend 12:15-1:45 (\$37.50)

Email \_\_\_\_\_ License # \_\_\_\_\_

Payment Method (Circle One)

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Registration is required. Please email form to [kailey@homebuildersofsavannah.com](mailto:kailey@homebuildersofsavannah.com). Questions? Call 912-354-6193